

Press Release



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First Cheyenne FCU Selects Bluepoint Solutions for Electronic Document Management

Vista, Calif. -- Bluepoint Solutions, the premier provider of document management solutions for credit unions, today announced that First Cheyenne Federal Credit Union has selected the company's award-winning document management system. Based in Cheyenne, Wyo., First Cheyenne FCU has \$25 million in assets and approximately 4,000 members.

"Even as a smaller credit union, we realized that in these days of increased competition, we needed a way to stand out in order to attract and retain satisfied members," says credit union CEO Bill Helms of his decision to deploy an electronic document management (EDM) system. "Part of keeping our members happy is the ability to give them the information they need, when they need it. We feel that technology is a great 'field leveler' that allows us to remain competitive with credit unions much larger than us."

Helms adds that over time, First Cheyenne has become more and more driven by, and bound to, documentation. Bluepoint's comprehensive EDM system will eliminate all of the time spent photocopying documents, looking for them, sending them to other employees, and filing them. Helms characterizes this as a big "plus."

According to Helms, Bluepoint's unique Application Services Contract, wherein Bluepoint provides system administration on a pay-as-you-go basis, will also offer a significant advantage. "We need a system that is completely maintained by the company providing the service," concludes Helms. "We are just too small to have our own IT department."

"It's clear that smaller credit unions have the most to gain from progressive technology decisions," says Bluepoint CEO Hal Tilbury. "I commend Mr. Helms and his staff for both their insight and foresight. We look forward to working with First Cheyenne for many years to come."

About Bluepoint Solutions

Bluepoint Solutions provides the most advanced document management solutions available for the credit union market. In terms of underlying technology and application layer, Bluepoint products are unparalleled in both breadth and depth. Privately held, Bluepoint Solutions is headquartered in Vista, California. Additional information is available at the company's Web site (www.bluepointsolutions.com) or by calling (888) 332-7052.

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