



Media Contact

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**Bluepoint is proud to announce the release of new COLD product –
Enterprise Report Manager (ERM).**

San Diego, CA - Enterprise Report Manager or ERM has been developed internally over the course of the past 18 months. It is intended to replace the Acartus COLD software which we have remarketed for several years.

As a licensee of Acartus we are offering you the opportunity to convert to ERM at no charge so long as you are a current ASC support customer. Your only cost would be for professional services should you choose to have us perform the set up and conversion to Enterprise Report Manager (ERM) for you.

It is always preferable to develop your own software whenever possible. This affords us much greater control over the development and quality control processes and insures that we can be responsive to customer requirements as they expand and change over time.

Enterprise Report Manager also has numerous new features and many technical advances when compared to our previous offering. Some of the benefits of this new product include:

- Much faster and easier report setup.
- Statement form overlays are stored once per statement run, saving enormous amounts of disk space.
- The system is more forgiving as it allows for movement of lines in reports.
- A new feature allows for the removal and replacement of text.
- ERM can be installed side by side with a credit union's current version of COLD/Acartus.
- Installation can be done gradually at your own pace.
- Written in .Net technology which features a new modern intuitive interface.

We have been careful not to eliminate any of the functionality or features found in our older COLD offering. We wanted greater functionality, more features and more performance and this is what ERM delivers.

Officially, support for Acartus based COLD systems will be withdrawn at the end of September. This will allow us to focus our efforts on the new ERM offering. However, we understand that you will need time to convert to ERM.

Therefore, we will continue to support many of you on a best efforts basis for as long as we can. Even though support for Acartus will be phased out, you will have the choice of installing ERM or staying with your current product. If a technical problem arises that we cannot resolve with your current software we will require that you allow us to upgrade you to ERM at that time.

Installation, training and conversion to ERM can be accomplished in two ways: we can provide turnkey implementation at our normal hourly rates; you can implement the new software yourself. If you choose the do-it-yourself option we will provide over the phone training and assist with the configuration of 1 report. Support will be available to answer any questions related to the setup of reports however if requested to configure the reports this will be out of scope and billable at the current hourly rate.

I would be remiss if I did not thank our beta test customers. It is with their efforts that we are able to provide a stable and full featured COLD solution.

Enterprise Report Manager is exciting new software that will enable us to more seamlessly integrate our entire suite of products together. More powerful, more reliable and easier to support, ERM takes you to the next level in automated report management with powerful new features as well.

Should you have any questions about Enterprise Report Manager or how to get started on the conversion, contact a Bluepoint Solutions Regional Sales Manager at 760.410.9000.

About Bluepoint Solutions

Bluepoint Solutions provides the most advanced document management solutions available for the credit union market. In terms of underlying technology and application layer, Bluepoint products are unparalleled in both breadth and depth. Privately held, Bluepoint Solutions is headquartered in Vista, California. Additional information is available at the company's Web site (www.bluepointsolutions.com) or by calling (888) 332-7052.

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